



九州通医药集团
JOINTOWN PHARMACEUTICAL GROUP

制剂业务海外事业部简介

Introduction of Overseas Business Department



目录
CONTENTS

01 Group Overview
集团概况

02 International Footprint
国际化版图

03 International Business
国际化业务

04 Our Services
我们的服务



01

Group Overview 集团概况

Group Overview 集团概况

创始日期: 1985年5月28日

Company Founding Date: May 28, 1985

总部地址: 湖北-武汉

Headquarters Address: Wuhan, Hubei Province

注册资本: 50.42亿元

Registered Capital: RMB 5.042 billion

上市时间: 2010年11月2日 (上海证券交易所)

Listing Date: November 2, 2010 (Shanghai Stock Exchange)

主营业务: 涵盖数字化医药分销与供应链、总代品牌推广、医药工业自产及OEM、医药新零售与万店加盟、医疗健康与技术增值服务、数字物流与供应链解决方案等六大核心板块。

Core business comprises six key segments: digital pharmaceutical distribution and supply chain services, CSO (total agency) brand promotion, pharmaceutical manufacturing (both self-produced and OEM products), pharmaceutical new retail and franchise network (C-end), healthcare services (C-end) alongside technology value-added solutions, and digital logistics and supply chain solutions.



Group Honors 集团荣誉

Number of employees

公司人数

30,000+

Subsidiary

下属公司

548

Annual Revenue

营业收入

21.96 billion USD

Net Profit

集团利润

360 million USD

Total Assets

集团总资产

14.7 billion USD

Chinese Private Pharmaceutical
Commercial Enterprises
中国民营医药商业企业

No.

1

Chinese Pharmaceutical
Commercial Enterprises
中国医药商业企业

4

The Industry's First 5A Logistics
Enterprise
行业内首家5A物流企业

No.

5A



14

2025 Top 100 Private Service Enterprises in China
中国服务业民营企业100强

No.

55

2024 China Top 500 Private Enterprises
中国民营企业500强

No.

A

A-rated for SSE Information Disclosure, 5 Years
Consecutively
已连续5年获得上交所年度信披评价“A等级”

The Pharmaceutical Industry
Named One of the Nation's Top 10 Intelligent Warehousing and
Logistics Demonstration
四大千亿收入规模公司中唯一的民营企业

Group Industry 集团工业

九州通旗下京丰集团拥有通过中国NMPA认证的15个剂型30余条药品生产线。

Jingfeng Group, a subsidiary of Jointown, operates over 30 drug production lines across 15 dosage forms certified by the China NMPA.

剂型涵盖片剂、胶囊剂、颗粒剂、溶液剂、膏剂、搽剂、棒剂等，同时拥有原料生产线30条。可实现年产片剂150亿片、胶囊剂20亿粒、颗粒剂5亿袋、溶液剂3亿支、膏剂2亿支、原料药3000吨等。

Jingfeng Group possesses NMPA-certified production capabilities for diverse dosage forms (e.g., tablets, capsules, granules, solutions, ointments) and 30 API lines, with an annual output including 15 billion tablets, 2 billion capsules, and 3,000 tons of APIs.



Bei Jing 京丰北京公司



Shan Dong 京丰山东公司



He Bei 京丰河北公司

02

International Footprint 国际化版图

Strategic Positioning 战略定位

全链路赋能 Full-chain Empowerment

深度融合工业制造与商业流通基因，打破传统边界，全链条为中国工业企业出海服务。

We deeply integrate industrial manufacturing and commercial distribution capabilities, break traditional boundaries, and provide end-to-end support for Chinese industrial enterprises expanding globally.



Strategic Positioning 战略定位

全球化枢纽 Global Hub

整合并拥有极具穿透力的上下游资源网络，重塑中国医药制剂出海价值。

We possess a deeply penetrating upstream and downstream resource network, reshaping the global value proposition of Chinese pharmaceutical formulations.



Strategic Positioning 战略定位

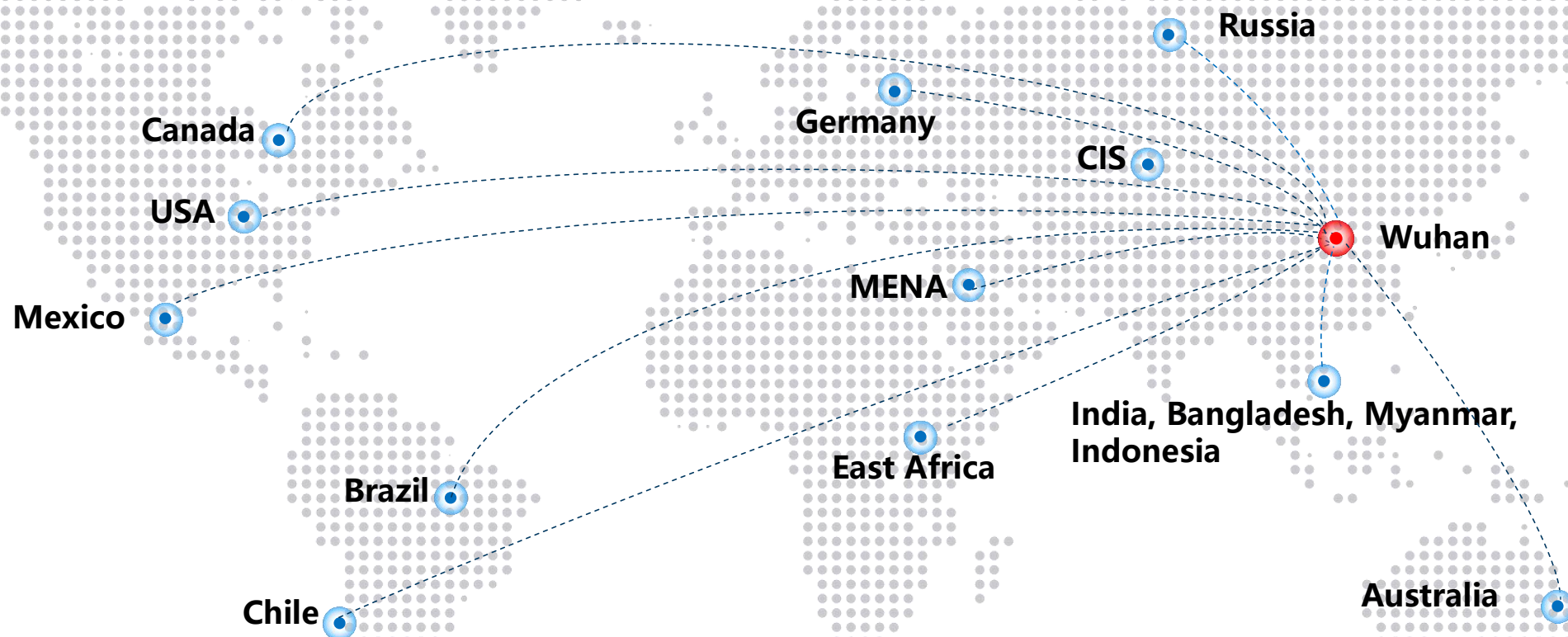


全球双轨布局 Global Dual-Track Layout

实施精准导向的“双轨战略”，以北美、欧洲及大洋洲等核心法规市场为锚点，确立合规壁垒；同时沿“一带一路”纵深推进中亚、中东、拉美及非洲等高潜力新兴市场的全面覆盖。

We implement a precisely-targeted "dual-track strategy": anchoring compliance barriers in core regulated markets such as North America, Europe, and Oceania, while deepening penetration along the Belt and Road to achieve comprehensive coverage of high-potential emerging markets in Central Asia, the Middle East, Latin America, and Africa.

Global Network 全球网络



30+ formulations launched globally, covering 20+ countries

30+制剂产品全球海外上市, 20+国家全球制剂市场覆盖

03

International Business 国际化业务

Global Expansion 集团海外布局

国际业务板块 Global Business Segment

2015年集团初始布局海外业务，2024年全面搭建中国医药制剂全球出口平台，链接全球各国医药销售渠道，辐射全球医药市场。

The Group initiated its global business in 2015 and established the China Pharmaceutical Drug Global Export Platform in 2024, connecting sales channels across countries and extending its reach to the global pharmaceutical market.

创新
Innovate

赋能
Enable

共赢
Win-win

International Business 国际化业务

Overseas Business Department 制剂业务海外事业部

Global Entry & Commercialization of Generics & Biosimilars
仿制药/生物类似药全球准入与商业化

International Consulting for Full Lifecycle of Formulations
制剂药品全生命周期国际咨询

Global sourcing raw material suppliers
全球原料药采购

License out for Complex Generics/505(b)(2) New Drug/Biosimilars/Innovative Drugs
复杂制剂/改良型新药/生物类似药/创新药国际BD

International
Business
国际业务

Domestic
Business
国内业务

Comprehensive International Consulting Services 全方位国际咨询服务

FDA/EU GMP Certification Consulting
FDA/EU-GMP认证咨询

International Product Registration Regulatory Consulting
产品国际注册法规咨询

CMO Production Transfer for EU/US Products
欧美产品CMO生产转移

Overseas Market Product Planning
出海产品规划

Upstream Industry Overseas Expansion Enablement Services 上游工业出海赋能服务

Overseas Expansion Supply Chain Management
出海供应链管理

Overseas Marketing and Sales of FDF
制剂出海市场/销售代理

Lisence in/out
欧美批文转让/技术转移

Leveraging our integrated raw material and formulation strengths to build globally influential products
集合原料制剂一体化优势打造具备全球影响力的产品

API Site 原料端

Formulation Site 制剂端

International Business 国际化业务

Global Entry & Commercialization of
Generics & Biosimilars

仿制药/生物类似药全球准入与商业化

Leveraging a well-established global registration and commercial network, we accelerate the market entry of generic drugs and biosimilars into both major regulated and emerging markets.

依托成熟的全球注册与营销网络，推动仿制药及生物类似药快速登陆主流法规及新兴市场。



International Business 国际化业务

License out for Complex Generics/505(b)(2)

New Drug/Biosimilars/Innovative Drugs

复杂制剂/改良型新药/生物类似药/创新药国际BD

We focus on the global deployment of high-barrier formulations and innovative pipelines, building a win-win ecosystem in the global market through targeted out-licensing.

专注于高壁垒制剂与创新管线的全球化布局，通过精准的对外授权构建全球市场共赢生态。

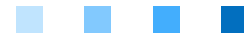


International Business 国际化业务

International Consulting for
Full Lifecycle of Formulations
制剂药品全生命周期国际咨询

Offer a one-stop compliance solution covering
R&D guidance, FDA/EU GMP certification, and
multi-country registration and submission
worldwide.

提供从研发辅导、FDA/EU GMP认证到全球多国注册申报的一站式合规解决方案。



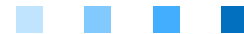
International Business 国际化业务

Global API Procurement

全球原料药采购

Build a global, resilient, and diverse API procurement system to support the international expansion of pharmaceutical formulations.

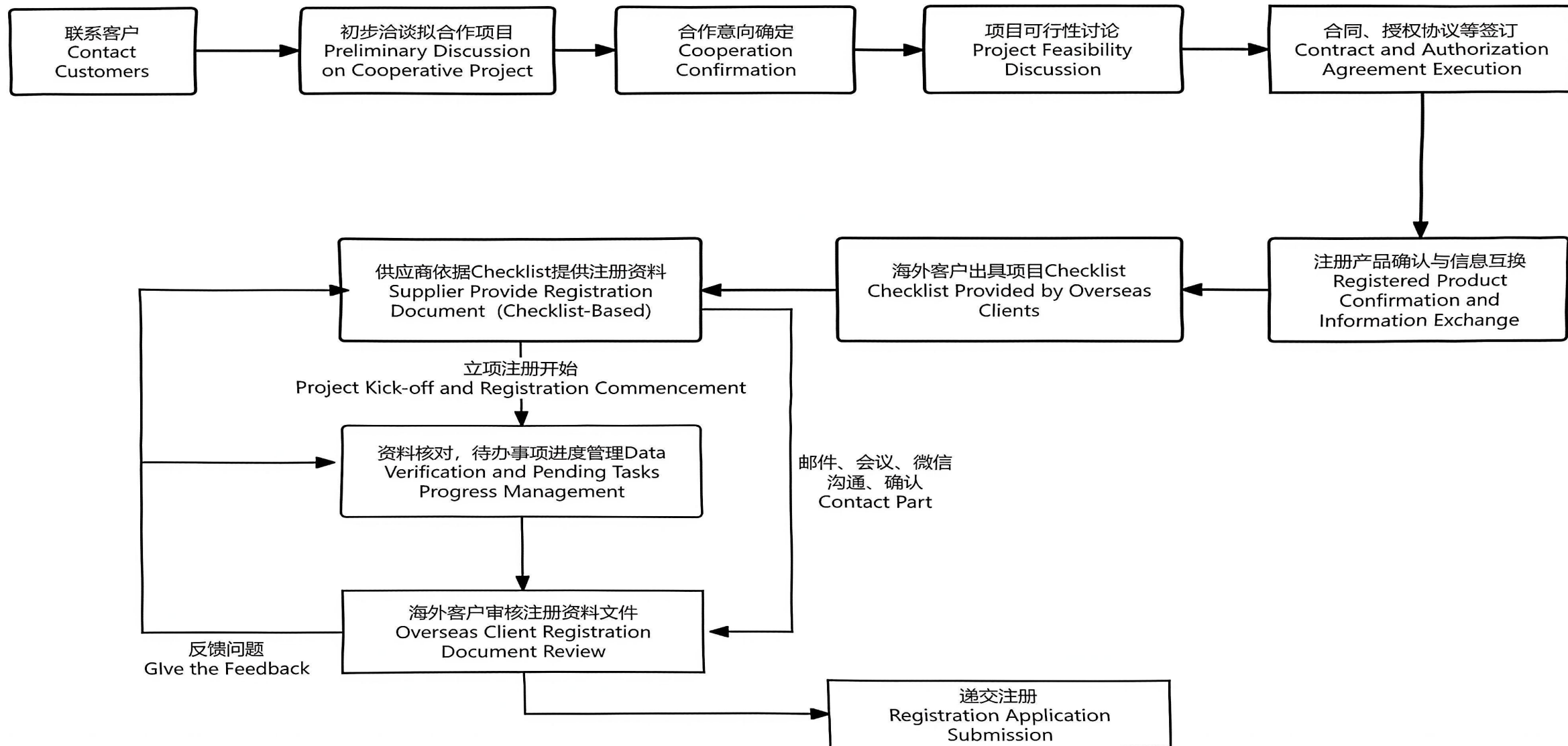
构建全球化、高韧性、高品质的API采购体系，护航制剂出海。



04

Our Services
我们的服务

Service link 服务环节



Thanks for your listening!
感谢倾听

学 以 致 用 用 以 致 学

