

Hoang Son Pharma Profile



MORE THAN A PARTNER

Committed to quality,
trust, and pharma
partnership that lasts.

2025

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01 Open Letter

Hoang Son Pharma proudly stands as Vietnam's premier pharmaceutical distributor, delivering exceptional medicines and medical devices that transform healthcare outcomes nationwide. With over a decade of market leadership, we have cultivated an extensive network that connects international innovation directly to Vietnamese patients through trusted hospitals, clinics, and pharmacies.

Our distinguished global partnerships include industry leaders from Korea (Huons), Denmark (DSM Biocare Copenhagen), China (Singclean), Croatia (Apipharm), Italy (Epitech Group), and India (Axio Biosolutions), enabling us to offer world-class healthcare solutions tailored to Vietnam's specific needs. These strategic alliances uniquely position us in the market.

Hoang Son Pharma operates on a strategic "win-win-win" philosophy—creating value synergies among our company, our partners, and our end-customers.

By partnering with us, you gain access to Vietnam's most reliable pharmaceutical distribution channels while contributing to our shared mission of elevating healthcare standards across the nation.

Tuan Hoang

FOUNDER, CEO



02 History & Development

May 16, 2013

Hoang Son Pharmaceuticals Trading JSC was granted business registration

Dec, 2014

Signed distribution contracts with a number of crucial hospitals in Hanoi such as Bach Mai, Central Lung, Viet Duc, 108...

Mar, 2018

Turnover reached 10 millions USD. Established the import and export department. Signed exclusive distribution contract with Hangzhou Singclean factory.

June, 2020

Established branch in Ho Chi Minh City

Oct, 2015

Deployed drug procurement at hospitals & health departments in the North

May 16, 2014

Expanded the implementation of the OTC project

April, 2019

Signed exclusive distribution contracts for a number of products with Apipharma, DSM Biocare, Epitech group – Italy, Snowden – UK, Vinpharco, Enlie,...

Feb, 2022

Expanded distribution system throughout Vietnam

02 History & Development

Company Size

50
Members



20
Sale members



20
Brands

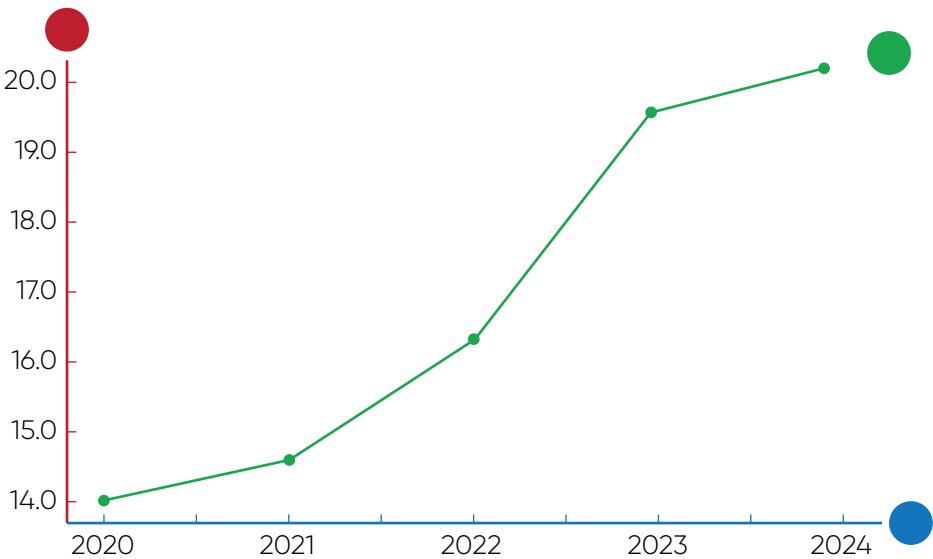


20.000.000 \$
Annual Revenue



5-Year Revenue Chart

(2020–2024)



● Rate of Growth

● Revenue (million USD)

● Year

03

|| VISION

Hoang Son Pharma strives to become a leading and trusted pharmaceutical distributor in Vietnam, committed to sustainable development and public health.

&

MISSION ||

Our mission is to provide high-quality products and services that contribute to improving community health and well-being. We are committed to building a positive and healthy working environment that nurtures and retains core team members.

Furthermore, we seek to accompany society in creating a healthier, more sustainable future.

04

FUNCTION

With over a decade of experience, Hoang Son Pharma specializes in the distribution and trading of medicines and medical devices. We focus on sustainable growth, professional operations, and continuously improving the quality of our services to meet the healthcare needs of the community.

DUTIES

We constantly strive to enhance productivity, product quality, and overall business efficiency. Our specialized departments actively research market trends to promptly meet the growing needs of society. We strictly comply with legal regulations, fulfill tax obligations, and uphold our responsibilities to the government and local authorities.

At the same time, we foster creativity, personal development, and a culture of collaboration, which strengthens internal cohesion and promotes a supportive, dynamic workplace.

05 Meet Our Team

Meet Our Team



Tuan Hoang
Founder, CEO



Lan Nguyen
R&D Manager



Doan Nguyen
Business Manager



Thanh Tuyen
RA Manager

06 Distribution Network

Therapeutic Areas

Targeted pharmaceutical care
in key specialties.

1 Obstetrics & Gynecology



2 Orthopedics & Trauma



3 Endocrinology



4 Gastroenterology



5 Emergency & Intensive Care



06 Distribution Network

Partners



PARNERS

Trusted pharmaceutical partners collaborating for sustainable growth and global health.

VIETNAM

Strong partnerships with leading Vietnamese pharmaceutical companies for market success.

INTERNATIONAL

Expanding international alliances for innovation, development and better healthcare worldwide.

06 Distribution Network

Clients



Bệnh viện
"An tâm cho mẹ - Sức khỏe cho con"



BỘ Y TẾ
VIỆN Y HỌC BIỂN



07 People & Community



MARKETING ACTIVITIES

Participating in international medical fairs & exhibitions to showcase our products and explore new products and potential partners.

Sponsoring healthcare and medical workshops and conferences.

Advertising through professional medical media and social media platforms.

Collaborating with healthcare professionals to raise awareness and understanding of our products.

07 People & Community



Social Activities

Hoang Son Pharma actively engages in meaningful social activities to improve community health and welfare.

07 People & Community



Internal Activities

We build a positive, dynamic, and united working environment through meaningful internal team activities.

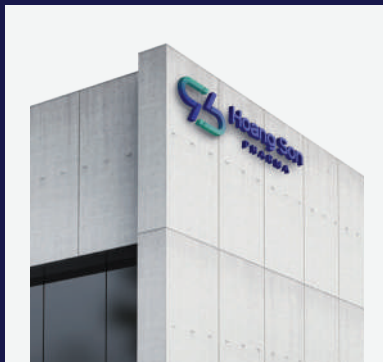
08 Contact Details

Connect

With us



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Thank you for reviewing